

Maksym Popii

Boston, Massachusetts USA | +1-872-206-0292
mpopii2017@student.hult.edu | popiiempire@gmail.com
Linkedin.com/in/maksym-popii

Education

- Master of Science in International Business (MIB)** August 2017
Hult International Business School | San Francisco, CA | New York City, NY | Boston, MA
- Master of Business Administration (MBA)** concentration in Finance and Real Estate August 2016
Roosevelt University | Chicago, IL
- Bachelor of Science in Finance and Credit (BS)** July 2014
National University of Kiev-Mohyla Academy | Kiev, Ukraine
- Western Diplomacy Program** | Washington D.C. & New York City, NY February 2014
Management and Finance Summer Courses | London, Great Britain July 2010
Communication Development Skills | Geneva & Lausanne, Switzerland July 2009

Experience

- SALES MANAGER | INTERNATIONAL RELATIONSHIP CONSULTANT | METCOM LLC** 2011 – Current
Industrial & Construction Company | Kiev, Ukraine | Chicago, Illinois
- Met the sales targets of the organization through Effective Planning and Budgeting
 - Client Relationship Management, Business Negotiations (Business Trips & Conferences)
 - Performed Market Analysis and Research, Translated official documents, Forecasts, SWOT analysis
- REAL ESTATE INTERN | KIG CRE LLC** October 2015 – June 2016
Commercial Real Estate Brokerage & Development Consulting Firm | Chicago, Illinois
- Led multi family acquisition projects**, performed Market Analysis & Research, RCA, CoStar real estate manager
- Managed closing a **\$21.5 million** North Chicago multifamily deal
 - Identified, analyzed, and interpreted trends and patterns in complex data sets
- AMBASSADOR | STUDY GROUP INTERNATIONAL | Roosevelt University** April 2015 – October 2015
Worldwide provider of specialized educational programs to international students | Chicago, Illinois
- Demonstrated strong public speaking skills, social media management, assistant teaching and coaching
 - Event planning, project management, marketing & designing
 - Advised and showed occasional support, mentoring and supervision to the students and visitors
- MILITARY FINANCE OFFICER | SECOND LIEUTENANT** | Ground Forces September 2012 - August 2014
Leadership Experience | Kiev, Ukraine

Earlier Positions

- CLIENT RELATIONSHIP MANAGER INTERN | SBERBANK OF RUSSIA, BANK** Summer 2013
Filial Branch of the largest Russian bank | Kiev, Ukraine
- Build and maintained relationships with clients
 - Conducted customer satisfaction business reviews, achieved client relationship targets
- ACCOUNTING ASSISTANT/ CLIENT RELATIONSHIP MANAGER | PROM-TECHNOLOGY LLC** 2010 – 2011
Commercial Metallurgical & Construction Company (FAMILY BUSINESS) | Kiev, Ukraine
- Successfully performed firm's financial transactions, led presentations
 - Completed Pro-forma reports

Additional Information

Key Skills: Strong Leadership, Teamwork, Analytical, Interpersonal, Initiative & Decision-Making
Languages: English, Ukrainian, Russian
Start of work date – Immediately